

New Partnership for the Spanish Recycling Market

Hispano Japonesa de Maquinaria becomes Exclusive Sales and Service Partner of ARJES GmbH

At the beginning of the year, ARJES is pleased to announce a new partnership with the Spanish company Hispano Japonesa de Maquinaria. With more than 20 years of experience in the sector, [HJM](#) is a well-established and respected player in the market. As ARJES' exclusive sales and service partner in Spain, HJM stands for stability, reliability and a clear, value-driven corporate philosophy. Its family-oriented approach, in which employees and customers are regarded as part of one large family, closely aligns with ARJES' own corporate values.

HJM's activities are consistently focused on the specific requirements of its customers. Through individual consulting, tailor-made solutions and a holistic service approach, customized concepts are developed for a wide range of applications. With five own branches, a nationwide network of sales partners and authorized workshops, as well as an experienced service team, HJM operates one of the most powerful service infrastructures in Spain.

The addition of ARJES as a new sales brand represents a logical step in HJM's strategic alignment and expansion of its product portfolio. Alongside strong brands such as Hitachi, Fuchs, Metso and Bell, the portfolio also includes our [RBG](#) partner company Doppstadt. The newly established cooperation with ARJES opens up comprehensive new opportunities in the field of shredding and recycling technology.

In the future, HJM will distribute the complete ARJES [product portfolio](#) in Spain. This includes the mobile and stationary COMPAKTOR, EKOMAXX and TITAN classes, as well as the products of our subsidiary brand [EuRec](#). Existing and new customers alike will benefit from an expanded range of applications, significantly enhanced technical capabilities and a single, reliable point of contact.

The first ARJES machines are already on their way to Spain, providing the market with hands-on insights into the performance of our shredding solutions. Together with HJM, we are planning nationwide demo tours and marketing activities throughout Spain in 2026 to showcase the advantages of our two-shaft shredders in practical applications. Key highlights will include IFAT Munich, where our partner HJM will also be present at the ARJES booth, as well as the International SRR Trade Fair in Madrid, where HJM will represent and exhibit the ARJES brand.

Our shared ambition is clear: to simplify decision-making, provide comprehensive solutions and consistently generate added value, in full accordance with the HJM guiding principle of 'Think Orange, Make The Difference'.

ARJES Area Sales Manager Lennart Stecher will support and assist our new business partner. With his experience and market expertise, he will actively accompany the development of this partnership and work closely with HJM to further expand our joint activities. We look forward to a promising cooperation through which, together with Hispano Japonesa de Maquinaria, we will provide end customers in Spain with high-performance shredding technology, outstanding service quality and reliable solutions.

Press release: January 15, 2026

Editor: Martin Priewe (ARJES GmbH)

Image attachments

Photos: HJM



Caption:

HJM – Company headquarters in San Román de Bemibre



Caption:

Agreement on future cooperation between ARJES GmbH and Hispano Japonesa de Maquinaria



Caption:

Interior view of the administrative building of HJM España